

**Additional clarification queries for Selection of Consultancy Firm/Agency for Project Monitoring Unit (PMU) to support the implementation of “National Scheme for ITI Upgradation”**

**Directorate General of Training (DGT), Ministry of Skill Development & Entrepreneurship (MSDE), Government of India**

**Date:13.06.2025**

<b>Sr. No.</b>	<b>Particulars</b>	<b>Query/Clarification/ Modification requested</b>	<b>MSDE Clarification</b>
1.	<p><b>Page 71 : 10.7 Penalty</b></p> <p>Project or process delays or any delay within the scope of work will <b>attract a penalty of 1% per week of the total project value up to eight weeks</b>. Thereafter work order will be treated as cancelled and <b>cancellation charges of 10% of work order value will be levied</b>. In addition, security money/BG will be forfeited and the Ministry will be free to get the job done from an alternate <b>source at the risk and cost of the defaulting agency</b>.</p> <p><b>Page 81: 4.1.7. Penalty</b></p> <p>4.1.7.1 Penalty: The selected agency has to provide services as per the requirements of the RFP. In case the services rendered are not as per the requirement of the Department, the selected agency will have to come up with a solution within a given timeframe failing which client <b>shall be entitled to recover from the Selected agency by way of liquidated damages</b></p>	<p>There is penalty clause defined on page no 71 and 81 of RFP. Both of these are not in sync. Please confirm which one of these two penalty will be levied on the contract</p>	<p>The Liquidated damages and Penalty will be both applicable as specified in the RFP.</p>

2.	<p><b>Page 57: 2. Output 2: Designing Scheme Guidelines and SPV Framework (T+ 04 Months)</b></p> <p>The second output will involve the development of comprehensive scheme guidelines for the "National Scheme for Upgradation of ITIs," including the formation of Special Purpose Vehicles (SPVs) to support the scheme's implementation. The PMU will guide the entire process of forming SPVs and designing operational frameworks for smooth execution.</p>	<p>We understand that the role of the PMU will be to review the scheme and prepare the operational guidelines. The selected agency will not be required to draft any regulations, policies or scheme under this engagement. We can only provide broad inputs which can be used by the Government for policy/scheme/regulations formulation themselves. Pls confirm</p>	<p>The role of the PMU will be to assist and provide consultancy in design, technical, and project management matters relating to the implementation of the 'National Scheme for Upgradation of ITIs' by the Directorate General of Training (DGT).</p>
3.	<p><b>Pg 57 Sub-Output 2.3: Framework for Civil and Training Infrastructure</b></p> <p>Modernization The PMU will conduct a benchmarking exercise to guide the modernization of civil and training infrastructure in ITIs. This will involve a comparative analysis of the current infrastructure and lab setups, evaluating them against global best practices from ecosystems like WorldSkills and leading national and international training institutes. The framework will define the "to-be" state, outlining the necessary upgrades and improvements required to align ITIs with industry standards. It will also provide recommendations for procurement strategies to ensure ITIs are equipped with modern, industry-aligned facilities.</p>	<p>As per the Scope of Work, we understand that the PMU will be supporting for preparing frameworks for civil and training infrastructure. This will not include assessment of the civil infrastructure or providing civil infrastructure designs. Pls confirm</p>	<p>The role of the PMU will be to assist and provide consultancy in design, technical, and project management matters relating to the implementation of the 'National Scheme for Upgradation of ITIs' by the Directorate General of Training (DGT). A third party agency will be hired for assessment.</p>
4.	<p><b>Pg 58 Sub-Output 2.6: Framework for Capacity Augmentation of NSTIs:</b></p>	<p>As per the Scope of Work, we understand that the PMU will be supporting DGT for preparing frameworks for capacity augmentation of NSTIs only and</p>	<p>The role of the PMU will be to assist and provide consultancy in design, technical, and project management matters</p>

	the PMU will provide direct support for on-ground activities to ensure effective implementation and capacity building.	will not include any onground implementation. Pls confirm	relating to the implementation of the 'National Scheme for Upgradation of ITIs' by the Directorate General of Training (DGT).
5.	<p><b>Pg 50 – Prebid query responses document - Contract Management expert</b></p> <p>Required Qualification-LLB Degree Minimum of 3 years of experience, including long term concession formulation for at least 3 projects. A strong foundation in legal aspects related to public private partnerships (PPPs) and infrastructure projects</p>	<p>We understand that the Contract Management Expert of the PMU will assist the legal counsel appointed by the Ministry. Contract Management Expert responsibilities will not include representing the department in any judicial proceedings or engaging in any external written or verbal communication. In light of the recent judgment issued by the Hon'ble Supreme Court of India, management consulting agencies are not authorized to undertake any legal activities, documents, or advice (either direct or indirect), nor to represent the department in a court of law. Nevertheless, the PMU representative will offer support to the legally appointed counsel by the Ministry and the department as a whole, in accordance with the Standard Operating Procedures of the respective scheme.</p>	<p>The PMU will develop a comprehensive framework to guide the transformation through SPVs, covering key areas such as the preparation of necessary legal documents, including MOAs &amp; AOAs and other related instruments.</p>

6.	<b>Pg 60 Sub-Output 4.2: Support in Developing the Upgradation Plan:</b> PMU will provide technical support to NSTIs in preparing a holistic upgradation plan. <b>This will involve: o Civil Works: Planning and supervising civil infrastructure improvements, including classrooms, workshops, and hostel facilities.</b>	As per the Scope of Work, we understand that the PMU will be supporting for preparing frameworks for upgradation plan for NSTIs. This will not include assessment of the civil infrastructure or preparing civil infrastructure designs or undertaking civil infrastructure improvements. Pls confirm	Yes
7.	<b>Pg 60 Sub-Output 4.3: Developing and Implementing Campaigns for Improving Enrolment Numbers:</b>	We understand that our role will be to suggest on the content to be published and we will not be involved in handling MSDEs' or DGT's social media. This will be carried out by MSDE/DGT's appointed agency. Pls confirm.	Yes
8.	<b>Page 62: 6. Workstream 1: Project Management (For 36 Months)</b>  The PMU will deploy a project management tool that tracks progress according to the work plan and provides an online dashboard for executive updates. This tool will feature issue tracking, reporting functionalities for MSDE and other relevant stakeholders.	May confirm that the project management tool can be excel based.	Yes
9.	<b>Pg 63 Workstream 2: Financial management (For 36 Months)</b>	We understand that we would not be involved in fund management but to track & monitor Financials for the project. Pls confirm	Yes

10.	<p>Pg 69 10.5. In case of non-satisfactory performance of resources deployed under any of the above mentioned positions, the client will seek the replacement of these resources without any additional cost and <b>within a defined timeframe of 10 days</b>. Personnel being proposed as replacement should be either equivalent or better than the ones being replaced. <b>Mandatory reduction in man month cost will be effected if a person other than promised is deputed.</b></p>	Request if timeframe of 30 days may be allowed for seeking the replacement of the resources asked by the client without any additional cost	Not Considered.
11.	<p>Bid submission date (Corrigendum dated 04.06.2025)</p> <p>Last date of submission of bid- 19.06.2025</p>	We would request for extension for 14 days in order to fulfill the necessary compliance requirements of the firm, against the queries post clarifications.	Last submission date is extended to 26.06.2025
12.	<p>Addition of Key Expert (as per Corrigendum issued on 04.06.2025)</p> <p>“Senior Project Director &amp; Governance Expert”</p> <p>Required Qualification- MBA/PGDM or master’s degree in social sciences, Social Work, Development Studies, Rural Management, or an equivalent field</p> <p>Minimum of 15 years of relevant experience as Project Manager/ Director in Education/ Skills / Social Impact/ Development sector. Expertise as a subject matter specialist in Governance &amp; Implementation, with a strong track record reform programs in India over the last 15 years.</p>	We request clarification on whether the Senior Project Director & Governance Expert is required to be deployed on the project for the entire duration of 36 months—spending 30% of this time at the client office and the remaining 70% at the Consultant/Firm office—or if the expert is to be engaged with the project for only 30% of the total project duration.	Senior Project Director & Governance Expert is required to be deployed on the project for the 30% of entire duration of 36 months.

	Senior Project Director & Governance Expert should be available for 30% time of project duration at the client office.		
13.	<p>Bid submission date (Corrigendum dated 04.06.2025)</p> <p>Last date of submission of bid- 19.06.2025</p>	<p>We request an extension of the bid submission deadline <b>by one week</b>, until 26.06.2025, to allow adequate time for identifying and aligning the best-fit resource for the additional key expert position (Sr. Project Director), and to accordingly develop a high-quality bid response.</p>	<p>Last submission date is extended to 26.06.2025</p>
14.	<p>Bid submission date (Corrigendum dated 04.06.2025)</p> <p>Last date of submission of bid- 19.06.2025</p>	<p>In order to ensure we bring in the best of BCG and external experts who satisfy the revised team construct requested in the latest corrigendum, and submit a comprehensive, fully compliant, high quality proposal in line with your expectations, we kindly request <b>a two week extension of the current submission deadline, i.e. till 3rd July 2025.</b></p>	<p>Last submission date is extended to 26.06.2025</p>